

# BENEFITS OF A *Local* LENDER



## INDIVIDUALIZED CUSTOMER SERVICE

We'll meet with you and stick by your side throughout the entire process, ensuring that you're in good hands.



## LOCAL PROCESSING AND UNDERWRITING\*

Our in-house operations team keeps your loan file easily accessible for quick review and processing - getting you to your closing date faster.



## MAKE MORE ATTRACTIVE OFFERS

When you're pre-qualified by us, it adds strength to your offer. The seller and listing agent know that a local lender is accessible should any questions or issues arise.



## OUR REPUTATION MATTERS

We have an incentive to provide excellent service because we want our clients to be a source of referrals for future business. We hold our reputation to the highest standard and rely heavily on referrals because we don't just work here, we live here.



## KNOWLEDGE OF THE LOCAL MARKET

We have established relationships with local real estate professionals, utilize local appraisers, and have extensive knowledge about the local market. We can provide you with niche, regional, or state loan products that other national companies cannot offer.



## SUPPORT YOUR COMMUNITY

Strengthen the local economy and invest in your community by supporting small and locally owned businesses.

TRUST US AS YOUR LOCAL LENDER AND KNOW THAT YOU'RE IN *good hands!*

\*Operations and loan processing centers are local to Virginia, North Carolina, and Maryland only. Loans originated outside of these states are not processed locally.

For all of your mortgage needs, call your trusted local lender today!



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